



MADLI WINES

Kakheti, Georgia
www.madli-wines.com



MADLI WINES

Saperavi from Kondoli Village, Kakheti, Georgia
Single Vineyard | Old Vines | Indigenous Georgian Grape

ABOUT MADLI WINES

Madli Wines is the Saperavi wine brand of **Kakheti Agro LLC**, a Georgian viticulture company established in 2021 with its own vineyard in Kondoli Village, Telavi, in the Kakheti wine region of Georgia.

Our philosophy is deliberately focused: to produce quality red dry wine from **100% Saperavi grapes harvested from our own vineyard.**

Rather than developing a broad portfolio of grape varieties, Madli Wines is built around a **single indigenous grape, a single vineyard and a clear expression of its Georgian origin.**

Our focus remains on the vineyard, the quality of our Saperavi grapes and preserving the distinctive character of each vintage.

This focused approach defines Madli Wines — **authentic Georgian Saperavi with a clear sense of origin and identity.**



KAKHETI, GEORGIA

Georgia's Signature Red Grape

Georgia is widely recognized as one of the world's oldest wine-producing countries, with archaeological evidence of winemaking dating back approximately **8,000 years**.

At the heart of Georgian wine is **Kakheti**, the country's principal wine-growing region and home to many of Georgia's most important indigenous grape varieties.

Its continental climate, warm summers, abundant sunlight and long-established viticultural traditions have made Kakheti the centre of Georgian wine production for generations.

Our vineyard is located in **Kondoli Village, Telavi**, within this historic wine-growing landscape.

For Madli Wines, Kakheti is not simply a geographical reference. It is the origin of the vineyard, grape and wine that define our identity.





OUR VINEYARD

Kondoli Village, Kakheti

Every bottle of Madli Wines begins in our own Saperavi vineyard in **Kondoli Village, Telavi, in Georgia's Kakheti region.**

The vineyard is home to **established, mature Saperavi vines that have been rooted in the land for many years.** Carefully maintained and cultivated, these vines form the foundation of Madli Wines and provide a strong connection between each vintage and its place of origin in Kondoli, Kakheti.

Ownership and management of the vineyard give us direct involvement in the most fundamental stage of our wine production — **the cultivation, selection and quality of our grapes.**

Our Saperavi grapes are harvested exclusively from our own vineyard, giving Madli Wines a clear and consistent provenance and allowing each vintage to reflect the character of its vineyard and Georgian origin.

Our vineyard-led philosophy can be expressed simply:

One vineyard. One indigenous grape. One distinctive Georgian wine.



SAPERAVI

Georgia's Signature Red Grape

Saperavi is one of Georgia's most important indigenous grape varieties and its internationally recognised red wine grape.

The name Saperavi derives from the Georgian word meaning “**to colour**” or “**to dye**”, reflecting the grape's naturally intense pigmentation.

Unlike most red wine grapes, Saperavi is a **teinturier variety**, meaning that color is present in both its skin and pulp. This contributes to wines with naturally deep color, structure and distinctive character.

Saperavi has been cultivated in Georgia for generations and is particularly associated with Kakheti, where the grape has become an integral part of the region's wine identity.

For Madli Wines, Saperavi is not one variety within a larger portfolio.

It is our identity.

MADLI WINES – SAPERAVI RED DRY WINE

Brand	Madli Wines
Wine	Saperavi Red Dry Wine
Grape Variety	100% Saperavi
Origin	Kondoli, Kakheti, Georgia
Vineyard	Single Vineyard
Vines	Old Vines
Bottle Size	750 ml
Country of Origin	Georgia

Madli Wines Saperavi is produced exclusively from grapes harvested from our vineyard in Kondoli.

Our approach is centered on preserving the identity of Saperavi and allowing the grape, vineyard and origin to remain the defining elements of the wine.

Madli Wines therefore brings together three elements of provenance:

An indigenous Georgian grape.

A single vineyard.

One of the world's oldest winemaking cultures.

Madli Wines is positioned for consumers seeking authenticity, provenance and the opportunity to discover distinctive indigenous grape varieties from established wine-producing regions.



OUR VINTAGES

2021 – The Beginning of Madli Wines

The 2021 vintage marked the beginning of Madli Wines and represents the first commercial expression of Saperavi from our Kondoli vineyard.

It established the foundation of our single-vineyard Saperavi positioning and introduced Madli Wines to the market.

Status: Bottled – Ready for Sale

Available Allocation: 12,000 bottles

2022 VINTAGE

Following the inaugural vintage, the 2022 Saperavi continued our focus on producing wine exclusively from grapes harvested from our Kondoli vineyard.

Status: Bottled – Ready for Sale

Available Allocation: 29,000 bottles

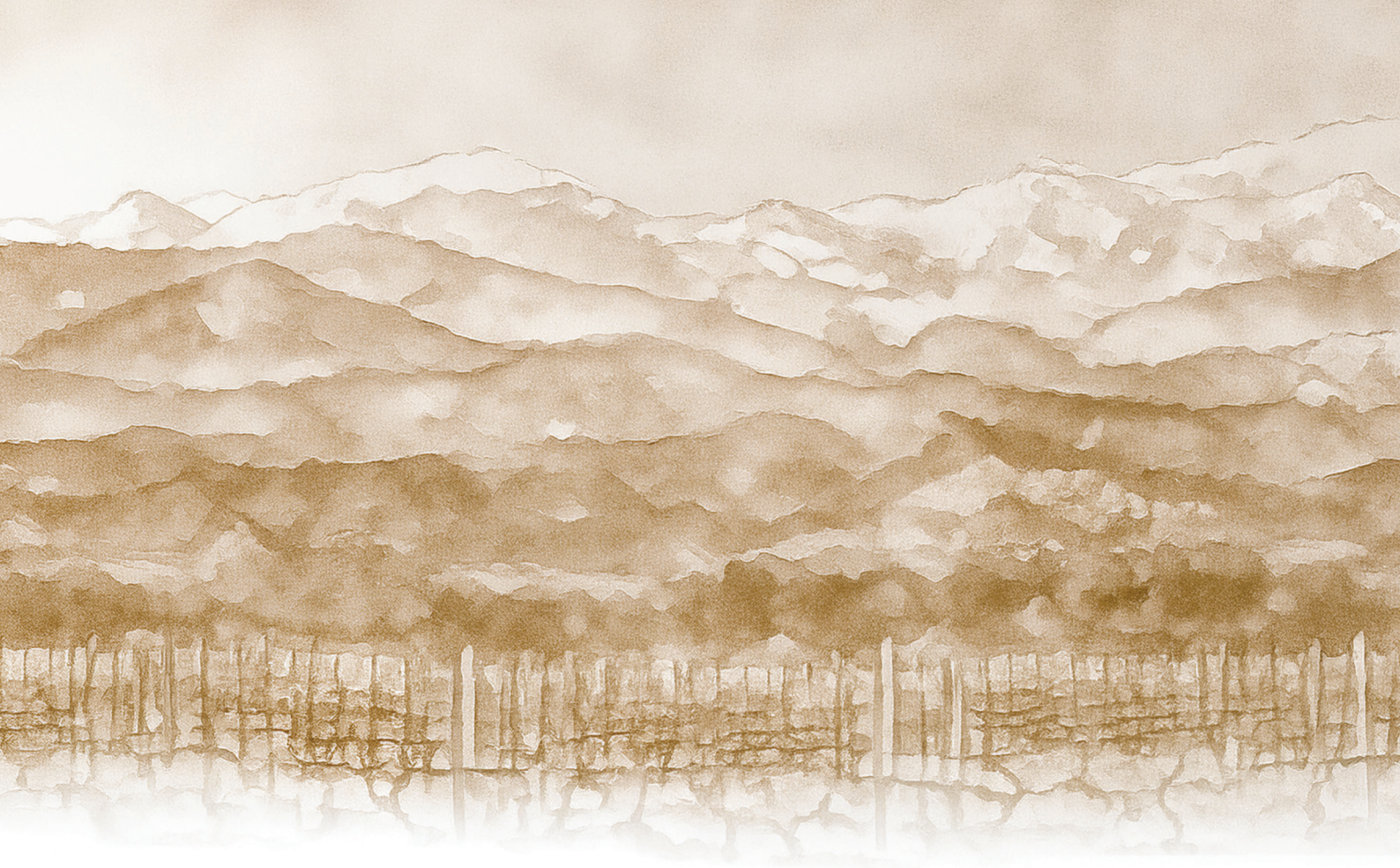
2023 – NO PRODUCTION

No Madli Wines vintage was produced in 2023.

Adverse weather conditions affected the vineyard and the harvest did not meet our requirements for wine production. The decision was therefore taken not to produce wine from the vintage.

For Madli Wines, maintaining the integrity and quality of the wine takes precedence over producing a vintage every year.





2024 VINTAGE

Saperavi grapes harvested from our vineyard in 2024 have been vinified, and the wine is presently awaiting bottling.

Status: Wine Produced – Awaiting Bottling

Available Allocation: Approx. 26,000 bottles

2025 VINTAGE

Wine from the 2025 harvest has also been produced and is presently awaiting bottling.

Status: Wine Produced – Awaiting Bottling

Available Allocation: Approx. 15,000 bottles

2026 VINTAGE – FORECAST

Based on the anticipated harvest from our Kondoli vineyard, approximately 8,000 bottles are presently forecast to be available for allocation from the 2026 vintage.

Final availability will depend upon the actual harvest, grape quality and allocation between domestic and international markets.

AWARDS & INTERNATIONAL RECOGNITION

Although Madli Wines is a young Georgian wine brand, our Saperavi has already received recognition through international wine competitions.

MADLI WINES SAPERAVI 2021

WinExpo Georgia
Georgia International Wine Award -2026

SILVER MEDAL



MADLI WINES SAPERAVI 2022

WinExpo Georgia
Georgia International Wine Award -2026

BRONZE MEDAL



These awards provide independent recognition of the quality potential of Saperavi from our Kondoli vineyard and reinforce our ambition to introduce Madli Wines to selected international markets.

CURRENT INVENTORY & FORWARD AVAILABILITY

Madli Wines combines immediately available bottled stock with wine from subsequent vintages awaiting bottling, providing a distribution partner with both current availability and continuity of supply.

Vintage	Status	Available / Forecast Allocation
2021	Bottled – Ready for Sale	12,000 bottles
2022	Bottled – Ready for Sale	29,000 bottles
2023	No Production	—
2024	Wine Produced – Awaiting Bottling	Approx. 26,000 bottles
2025	Wine Produced – Awaiting Bottling	Approx. 15,000 bottles
2026	Forecast Production Allocation	Approx. 8,000 bottles

Total Ready Bottled Inventory: 41,000 bottles

Total Wine Awaiting Bottling: Approx. 41,000 bottles

2026 Forecast Allocation: Approx. 8,000 bottles

Total Current & Forecast Availability: Approx. 90,000 bottles

INVENTORY ALLOCATION

The quantities indicated above represent inventory currently available or expected to be available for distribution and should not necessarily be interpreted as the total production volume of each vintage.

A portion of Madli Wines production is allocated to the **Georgian domestic market**, including sales through **Kakheti Wine House in Tbilisi**, and inventory is retained accordingly for continued local sales.

As Madli Wines expands into international markets, production and inventory allocation can be progressively planned between domestic requirements and the requirements of our distribution partners.

This provides us with the flexibility to support the development of a long-term international distribution relationship while maintaining our established presence in the Georgian market.



WINEMAKING & QUALITY

Madli Wines is produced from Saperavi grapes grown in our vineyard in Kondoli, Kakheti, with a focus on preserving the natural character, depth and identity of the varietal.

From vineyard management and harvest selection through vinification, maturation and bottling, careful attention is maintained throughout the process to ensure consistency and quality. Our approach combines respect for Georgia's long winemaking heritage with contemporary production and quality standards.

Production remains deliberately focused, allowing us to maintain close attention to each vintage while gradually developing Madli Wines for both the Georgian and international markets.

We are seeking to establish a **long-term relationship with a distribution partner** who understands the opportunity for distinctive Georgian wines and can progressively develop Madli Wines in international markets.

Our objective is not simply to sell existing inventory but to build Madli Wines as a sustainable Georgian wine brand outside Georgia together with the right distribution partner.

OUR TEAM

Anant Debesh

Managing Director

Georgia: +995 511 179 302

UAE: +971 50 257 9302

Email: anant@madli-wines.com

KrishnaLal MS

Managing Director

UAE: +971 50 2859 425

Email: kris@madli-wines.com

Yulia Dergunova

Managing Director

Georgia: +995 595 329 050

UAE: +971 50 4529 050

Email: yulia@madli-wines.com

Shorena Kasradze

Sales Manager

Mobile: +995 592 777 024

Email: shorena@madli-wines.com





Email: info@madli-wines.com

Website: www.madli-wines.com

Telephone: Georgia: +995 5111 79302